ADVANCED MANUFACTURING

LOWER COSTS, HIGHER PROFITS



The cost of doing business is 12% lower than the national average. — *Moody's Analytics*



Energy costs are significantly lower than the national average. — *Moody's Analytics*



The average industrial electricity rate is 6.35 cents per kilowatt-hour.

— Edison Electric Institute

RECENT PROJECTS

Andersen Windows and Doors: **\$20 MILLION**

Clow Valve Co.: \$68.5 MILLION

Collins Aerospace: \$14 MILLION

Helena Industries, LLC: **\$47 MILLION**

Michael Foods: \$135 MILLION Dee Zee, Inc.:

\$10 MILLION

Lely North America: **\$20 MILLION**

Vermeer Corporation: **\$118 MILLION**

PRO-BUSINESS



No sales, use or property tax on machinery and equipment. No sales tax on electricity or natural gas used in the manufacturing process. No corporate income tax on profits from outside lowa.



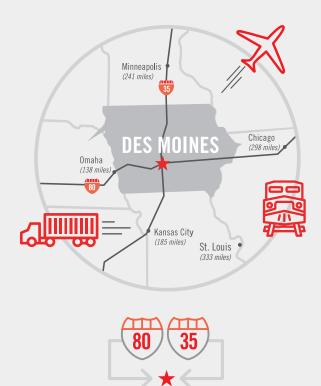


- lowa offers a partially refundable 6.5% tax credit for R&D activities.
- State financial assistance.
- Local property tax abatement.
- Reduction in corporate income tax.



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TRANSPORTATION INFRASTRUCTURE



- 60 million people accessible within a 500-mile radius.
- Over 500 truck transportation establishments in the region.
- Access to three Class I railroads and one Class II from a recently constructed transload facility:
 - Burlington Northern Santa Fe (Class I)
 - Norfolk Southern (Class I)
 - Union Pacific (Class I)
 - Iowa Interstate (Class II)
- Foreign Trade Zone #107.
- Iowa has twice the national average of truckers.



Des Moines International Airport has 1.1 million square feet in cargo apron.

MAJOR MANUFACTURERS IN DSM USA

3M Company Accumold Anderson Erickson Dairy Andersen Windows **B&G** Foods Bridgestone Clow Valve Co. **Collins Aerospace** Dee Zee, Inc. EFCO Corp Emerson/Fisher Division JBS Swift John Deere Lennox Michael Foods, Inc. **Musco Lighting Pella Corporation** Pine Ridge Farms **Quality Manufacturing** The Wittern Group Titan Tire Corporation Tyson Vermeer Corporation Weiler. Inc. Windsor Windows & Doors



Crossroads of I-80 / I-35 and part of USMCA corridor.

EFFICIENT, CAPABLE WORKFORCE



40.0% have a bachelor's degree or higher in the MSA. — JobsEQ



labor force participation rate in the MSA. — JobsEQ



57,523 manufacturing workers are available in the

> laborshed area. — Iowa Workforce Development

ALEX LYNCH, CEcD

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